



Dark Alpha Capital

Investing In The Full Potential Of Businesses

Company Overview

Dark Alpha Capital is an investment firm focused on acquiring private companies in the lower middle market. We partner with specialized financial institutions, family offices, and current and former entrepreneurs with extensive experience in owning, managing, and operating successful private companies within select sectors with significant growth potential.

Our investment strategy involves acquiring cash-generating, growth-oriented private companies, and implementing comprehensive strategies to enhance operational efficiencies, revenue growth, and margins. Leveraging advanced technologies like Robotic Process Automation (RPA), Artificial Intelligence (AI), and methodologies like Lean Six Sigma, we exploit synergies across vertical and horizontal acquisitions fostering growth and value creation for our partners.

Investment Criteria

Business Characteristics



Based In North America



Stable Earnings & Cash Flows



Long-Term & Stable Growth Drivers



Fragmented Industry With An Addressable Market



Limited Cyclicity Or Commodity Exposure



Multiple Levers For Growth



Pricing Power



Good Visibility, Recurring Revenue, & Low Customer Concentration

Capital Structure



Conservative Third-Party Leverage



Current Yield When The Strategy Supports It



Opportunity For Sellers To Maintain Meaningful Ownership

Sector Focus



Manufacturing



Healthcare



Business Services



Aerospace & Defense



Infrastructure

Investors



Family Offices



Mezzanine Funds



High Net-Worth Individuals



Minority Equity Funds



Private Equity Funds

Thesis-Driven Investment Strategy



In-house research in collaboration with our industry advisors to identify attractive sub-sectors.

Value-Creation Playbook



Led by our meticulous operating partners and investment team forged to stimulate growth.

Transaction Types



Mergers & Acquisitions



Leveraged Buyouts

Target Company Size



\$3,000,000+ EBITDA

Dark Alpha Capital Team

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